



PRICING SUBMITTAL
CITY OF AUSTIN
ELECTRONIC LOCK ACCESS CONTROL SYSTEM

SOLICITATION NO.: IFB 2400 SBR1012

BUYER: Sarah Ramos

Special Instructions: Offerors must use this Bid Sheet to submit pricing. Be advised that altering the bid sheet or taking exceptions to any portion of the solicitation may jeopardize acceptance of your Offer.

The quantities noted below are estimates and not a guarantee of actual volume. The City does not guarantee the purchase of the quantities listed, actual purchases may be more or less. Quantities are provided as a guide based on historical or anticipated usage. Order quantities will be as-needed and specified by the City for each order.

A bid of "0" (zero) will be interpreted by the City as a no-charge (free) item and the City will not expect to pay for that item. A bid of "no bid" or no response (space left blank) will be interpreted by the City that the Offeror does not wish to bid on that item. Be advised, a "no bid" or no response may be considered as non-responsive and may result in disqualification of the bid.

Prices offered on the bid sheet shall be all inclusive of fees not expressly allowed in the scope of work. The Offeror shall not charge separately for administrative, overhead, per diem, and shipping or transportation costs (travel time, fuel surcharges, mileage, stop-fee, etc.) to deliver services or items to the Austin, Texas area. The Offeror shall provide all tools, labor, travel, and equipment necessary to perform the services required under this contract.

The City reserves the right to award a single contract based on overall low cost or multiple awards based on individual or categories/groups of specific line items, cost, or any criteria or combination deemed most advantageous to the City.

CATEGORY 1 - Complete Cabinet Assembly

| | ITEM DESCRIPTION | UNIT OF MEASURE | ESTIMATED ANNUAL QUANTITY | UNIT PRICE | EXTENDED PRICE |
|-------------------------------|---|-----------------|---------------------------|-------------------|-----------------------|
| 1.1 | Electronic lock replacement (Best lock: 7 pin core replacement) | EACH | 3,150 | \$186.00 | \$585,900.00 |
| 1.2 | Electronic lock replacement (Corbin #2 signal cabinet lock replacement) | EACH | 1,025 | \$201.00 | \$206,025.00 |
| 1.3 | Electronic lock replacement (Corbin #2 signal cabinet core replacement) | EACH | 1,090 | \$201.00 | \$219,090.00 |
| 1.3 | Electronic Padlock | EACH | 124 | \$266.00 | \$32,984.00 |
| 1.4 | Bluetooth enabled Electronic key (Replaceable battery) | EACH | 135 | | |
| 1.5 | Bluetooth enabled Electronic key (Rechargeable) | EACH | 210 | \$129.00 | \$27,090.00 |
| 1.6 | Communication Station | EACH | 18 | \$1,112.00 | \$20,016.00 |
| 1.7 | System Management Software | EACH | 12 | \$1,652.00 | \$19,824.00 |
| 1.6 | System Management Software - annual license | EACH | 16 | \$1,652.00 | \$26,432.00 |
| TOTAL FOR CATEGORY 1 = | | | | | \$1,137,361.00 |

CATEGORY 2 - EX: LABOR RATES/ TRAINING FOR HOURLY SERVICES

| ITEM NO. | ITEM DESCRIPTION | UNIT OF MEASURE | ESTIMATED ANNUAL QUANTITY | UNIT PRICE | EXTENDED PRICE |
|----------------------------------|-------------------------|-----------------|---------------------------|-----------------|---------------------|
| 2.1 | Labor rate for training | HOUR | 2,108 | \$225.00 | \$474,300.00 |
| SUBTOTAL FOR CATEGORY 2 = | | | | | \$474,300.00 |

TOTAL EXTENDED PRICE FOR CATEGORIES 1 & 2 = \$1,611,661.00

CATEGORY 3 - DISCOUNT OFF OR MARKUP TO MANUFACTURER PRICE LISTS FOR NON-SPECIFIED PRODUCTS (For Informational Purposes Only)

The City may want to purchase additional products as they relate to this contract. It is suggested for the Offeror to provide manufacturers name and catalog numbers for the additional products you can provide the City. Indicate the minimum percentage discount or maximum markup to costs you can provide the City for these products. The percentage discount(s) or markup(s) listed shall be fixed throughout the term of the Contract including any subsequent renewal period

This information will not be used in the evaluation of the bid but is for informational purposes only and there is no guarantee of purchase. Please include additional pages as necessary

| ITEM NO | NAME AND NUMBER OF PRICE LIST | LATEST EFFECTIVE DATE OF PRICE LIST | MINIMUM DISCOUNT FROM OR MAXIMUM MARKUP TO PRICE LIST |
|---------|--------------------------------|-------------------------------------|---|
| 3.1 | Name _N/A_____ Number _____ | N/A | ___0___ % Discount or _____ % Markup |
| 3.2 | Name _____ Number _____ | | _____ % Discount or _____ % Markup |
| 3.3 | Name _____ Number _____ | | _____ % Discount or _____ % Markup |
| 3.4 | Name _____ Number _____ | | _____ % Discount or _____ % Markup |

CATEGORY 4 - NON-SPECIFIED SERVICES (For Informational Purposes Only)

Please list any additional related services your Company can offer the City along with an associated labor rate, discount off retail price or mark-up to costs for the listed services. Information in this Category will not be evaluated, and the City does not guarantee the purchase of any additional services. Revisions to the prices may only be adjusted using the Published Price Lists provision in the Terms and Conditions. Please include additional pages as necessary.

| ITEM NO. | ITEM DESCRIPTION | UNIT OF MEASURE | UNIT PRICE |
|----------|---|-----------------|-------------------------|
| 4.1 | Other Services: (Offeror to Specify - i.e. General Services Labor Rate) | Hour, etc. | Applicable Rates |
| 4.2 | | | |
| 4.3 | | | |
| 4.4 | | | |

DELIVERY TERMS: DELIVERY IS TO BE FOB DESTINATION, PREPAID AND ALLOWED

NUMBER OF DAYS AFTER RECEIPT OF ORDER THE OFFEROR SHALL DELIVERY THE ITEMS TO THE CITY:

10-12 WEEKS

DELIVERY METHOD: ☒ COMMON CARRIER (FedEx,UPS) ☐ VENDOR DELIVERY

COMPANY NAME: CONSOLIDATED TRAFFIC CONTROLS, INC.

EMAIL ADDRESS: DSTAPLETON@CTC-TRAFFIC.COM